



Menno Benningshof



Profile

- Commercial logistics professional with over 25 years experience in Logistics, Supply Chain Management, Business Development and General Management
- Hands on mentality with excellent project management, development and organizational skills through various roles in small to medium sized companies
- Key skills: business development, optimization of organizations/teams, expertise in and management of almost every field of logistics

Experience

Jan 2021 – current – Owner of Men-2B Oud-Beijerland, The Netherlands

Because my network was asking me to do several short term assignments, I founded Men-2B. Purely as freelance consultant, development manager, or interim manager

- Business Development and consultancy with James Cargo Fulfilment UK and NL (to date)
- Sales executive for platform www.limbig.com (Stopped)
- Business Development with Tamaki Group/TGL (Stopped)
- Interim management at Language Partners and Akteos (to date)

2019 - 2020 - Managing Director with Marlog Car Handling B.V. Roosendaal, The Netherlands

Responsible for the general company management and head of management team of Marlog, as well as related companies with a group turnover of approx. \$30 million a year; car logistics provider with over 75 employees, privately owned business. Reporting to the founder and major stakeholder.

- Leading management team
- Business development (for example setting up new accounts such as Karma Automotive, and opening new markets such as salvage cars, as well as maintaining existing customers like Tesla)
- Full responsibility for company and group results
- Optimization of teams through automation, strengthening self-awareness, and talent management
- IT development and integration

2014 - 2018 - Director TOP Trans Ocean Pacific forwarding B.V. Rotterdam, The Netherlands

Responsible for operational management, member of the management team together with CEO, CFO and director Famous Pacific Shipping B.V. (sister company within the holding). TOP is a general freight forwarder operating in the field of LCL/FCL shipping, project forwarding and supply chain solutions. TOP has a turnover of approx. \$ 20 million a year, with a total of 35 employees.

- Business development together with CEO through sales and opening new regional markets (USA/South America)
- Financial reporting on operations to CFO
- Responsible for ongoing development and optimization of processes through automation and teambuilding
- Responsible for major accounts such as Metro Sourcing
- Shared responsibility together with CFO in regards to tasks within the holding, such as fleet management, facility management and contract negotiations
- Management of overseas network and expansion of that network

2004 - 2014 - General Manager TOP Trans Ocean Pacific forwarding B.V. Rotterdam, The Netherlands

Responsible for operational management, member of management team

- Leading team of forwarders and assistants (12- 15 FTE)
- Responsible for major accounts and their implementation; mainly Dutch midsize imports/wholesalers
- Financial reporting to CFO in regards to revenues of the operation

Contact



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Social media



Languages

Dutch

English

German

Other skills

President of Triathlon Club TVHW and active as triathlete

1998 – 2004 - All-round general forwarder at TOP Trans Ocean Pacific Rotterdam, The Netherlands

Responsible for major accounts, organizing transport or Supply Chain, main focus LCL/FCL import from Far East

- Assisting general manager in every operation
- Assisting general manager in financial overview of operations
- Targeting new accounts/markets

1992 - 1998 - All-round general forwarder at Ship-Road Rotterdam B.V. Rotterdam, The Netherlands

Responsible for accounts, main focus on imports for German customers related to Neele Trans BV.

- Assisting general manager in every operation
- Assisting general manager in financial overview of operations
- Warehouse management

Education

1989- 1991 ERASMUS UNIVERSITY, Business Administration Rotterdam, The Netherlands
60% of propaedeutic phase finalized, no degree

1983 – 1989 CSG Willem van Oranje, High School Oud-Beijerland, The Netherlands
Graduated in V.W.O. - degree

References

Depending on the vacancy or assignment I can give you multiple references on request.